

New Account     Existing Account

► **ACCOUNT REGISTRATION:**

- Individual     JTWROS     UGMA/UTMA     Trust     403(b)/TSA     Community Property  
 529 Plan     MPP/PSP     SEP IRA     Roth IRA     IRA/Rollover IRA     Other \_\_\_\_\_

Account Title \_\_\_\_\_ SSN/Tax ID \_\_\_\_\_

► **TRANSACTION TYPE:**

- Mutual Fund     1031 Exchange     Variable Annuity     Variable Life  
 Asset Management (3rd Party)     Investment Advisory     DPP     Other \_\_\_\_\_

Is signed Explanation of Your Investment form attached?     Yes     No    If no, provide explanation \_\_\_\_\_  
*(Required for new DPP, mutual fund/529 and variable life purchases. For mutual fund/529 add-on investments, form on file must be less than 3 years old.)*

► **SOURCE OF FUNDS:**

- Liquidation/Transfer of existing investments *(Client must complete and sign Letter of Acknowledgment form)*  
 Existing cash or cash equivalents     Other *(please specify)* \_\_\_\_\_

► **INVESTMENT PURPOSE:**

- Generate income     Save for retirement     Save for education     Save for short term goal(s)  
 Accumulate wealth     Preserve wealth     Market speculation     Other \_\_\_\_\_

► **TRANSACTION(S):**

Unsolicited transaction(s) / client-directed add-on investment(s)

<input type="checkbox"/> BUY <input type="checkbox"/> SELL <input type="checkbox"/> EXCH	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> Other _____
	Amount	Product Description	Share Class (if applicable)
<input type="checkbox"/> BUY <input type="checkbox"/> SELL <input type="checkbox"/> EXCH	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> Other _____
	Amount	Product Description	Share Class (if applicable)
<input type="checkbox"/> BUY <input type="checkbox"/> SELL <input type="checkbox"/> EXCH	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> Other _____
	Amount	Product Description	Share Class (if applicable)
<input type="checkbox"/> BUY <input type="checkbox"/> SELL <input type="checkbox"/> EXCH	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> Other _____
	Amount	Product Description	Share Class (if applicable)
<input type="checkbox"/> BUY <input type="checkbox"/> SELL <input type="checkbox"/> EXCH	_____	_____	<input type="checkbox"/> A <input type="checkbox"/> B <input type="checkbox"/> C <input type="checkbox"/> Other _____
	Amount	Product Description	Share Class (if applicable)

► **COMMENTS:** \_\_\_\_\_

**REQUIRED for Mutual Fund/529 Purchases:**

INVESTMENT TIME HORIZON     Near-Term (0-2 years)     Short (2-5 years)     Intermediate (6-10)     Long (over 10 years)  
*(Anticipated holding period for investment(s) specified above)*

Does the client own any other shares of the fund being purchased and/or any other fund(s) within the same fund family?     Yes     No

Are there any related accounts (i.e., spouse, etc.) held with this fund family?     Yes     No

Total value of all client/related accounts invested in the fund family? (if not applicable, please indicate):    \$ \_\_\_\_\_

For Class A shares, list the client's breakpoint level (i.e., \$50K, \$100K, etc.) including current purchase, (if not applicable, please indicate):    \$ \_\_\_\_\_

Has the client entered into a Letter of Intent?     Yes     No    If "yes", indicate amount of Letter of Intent (LOI):    \$ \_\_\_\_\_

Is this a re-purchase of an investment that was sold in the same fund family within the past year?     Yes     No    If yes, date sold: \_\_\_\_\_

For Class C shares, is total value of client/related accounts in fund family ≥\$250K (including current purchase) and is stated Time Horizon on Account Information intermediate or long term?     Yes     No    *If yes, please attach client's acknowledgment of share class expense analysis*

**REQUIRED for DPP Purchases:**

What percent of net worth (exclusive of home, auto & furnishings) is invested in DPPs or illiquid investments **EXCLUDING** current investment? \_\_\_\_\_ %

What percent of net worth (exclusive of home, auto & furnishings) is invested in DPPs or illiquid investments **INCLUDING** current investment? \_\_\_\_\_ %

Comments regarding DPP purchase *(optional)* \_\_\_\_\_

I have attached:     New Account Information     Copy of previously submitted Account Information *(if less than 3 years old)*     Updated Account Information

<b>RR Name:</b>	<b>RR #</b>	<b>RR Signature:</b>	<b>Date</b>
<b>Principal Approval:</b>	<b>Date</b>	For Internal Use Only	