

American Investors Company
3rd Party Money Managers List
(with whom AIC has an active/advisory selling agreement)

Company	Dealer Services	Disclosure Statement/ Sls Literature	Sales & Marketing Support	Phone #	Inside/ Outside Whlsr.	Web Site
Aristotle Capital Management, LLC (formerly Reed, Conner & Birdwell)	877/478-4722	877/478-4722	Michelle Gosom	877/478-4722	IN/OUT	http://www.aristotlecap.com/
AssetMark	800/664-5345	800/664-5345	Marketing Dept.	800/664-5345	MKTG	http://www.assetmark.com/
BTS Asset Management	800/343-3040	800/343-3040	Marketing Dept.	800/343-3040	MKTG	http://www.btsmanagement.com/
City National Rochdale LLC (formerly Rochdale Investment)	800/585-9798 415/477-2544	800/585-9798	Marketing Dept.	800/245-9888	MKTG	http://www.cnr.com/
CMG Capital Mgmt. Group	610/989-9090 800/891-9092	800/891-9092	Marketing Dept.	800/891-9092	MKTG	http://www.cmgwealth.com/
CLS Investment Firm LLC (Clarke, Lanzen, Skalla)	800/635-3427	888/455-4244	Marketing Dept.	888/455-4244 opt.3	IN IN	http://www.clsinvest.com/
ENVESTNET Asset Mgmt. (formerly PMC investment)	888/612-9300	888/612-9300	Phil Nicholoau Brian Watson	925/283-4700 303/824-8151	IN OUT	http://www.envestnet.com/
First Affirmative Financial Network	800/422-7284 719/636-1045	800/422-7284	Marketing Dept.	800/422-7284	MKTG	http://www.firstaffirmative.com/
Flexible Plan Investments	800/347-3539	800/347-3539 ask for sales	Debbie Fusciardi	248/642-6640 x190	IN	http://www.flexibleplan.com/
Gemmer Asset Mgmt	925/933-3786	925/933-3786	Dave Gemmer	925/933-3786	IN/OUT	N/A
GE Private Asset Mgmt. Genworth Financial Wealth Mgmt.	800/238-0810 - See ASSETMARK					http://www.assetmark.com/
Green Investment Mgmt (GIM)	800/950-8004	800/950-8004	Jackie Green	800/950-8004 x103	IN/OUT	http://www.gimlink.com/
Hanlon Investment Mgmt.	888/641-7100	888/641-7100	Marty Rising, Natl Sales Jean Barberio	602/315-2086 888-641-7100	OUT IN	http://www.hanloninvest.com/
ICON	800/828-4881	800/828-4881	Paul Chasetz Drew Larsen	303/328-9223 650/201-5534	IN OUT	http://www.iconadvisors.com/
Kocen Financial	760/324-4015	760/324-4015	Bryan Kocen	760/324-4015	IN/OUT	N/A
Loring Ward Advisors (formerly Assante Asset Mgmt)	800/366-7266	800/366-7266	Mendy Goddard	800/366-7266 ext 3116	MKTG	http://www.loringward.com/ enter Corporate Site

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McCullough & Associates LLC	415/956-8700	415/956-8700	Maryann Harrison	415/956-8700	MKTG	http://www.macinv.com/ Login: aic & Password: aicrep
Morningstar Investment Services	877/626-3277	877/626-3277	Marketing Dept.	877/626-3277	MKTG	http://www.morningstar.com/
Nationwide/Best of America Advisory Services Program	800/321-6064 opt. 2, 3	800/321-6064 opt. 2, 3, 2	Marketing Dept.	800/321-6064	MKTG	http://www.nationwidefinancial.com/
Ocean Park Asset Management	800/729-1467 310/452-1887	800/729-1467	Marketing Dept.	800/729-1467	MKTG	http://www.oceanparkam.com/
Pacific Financial Group	800/735-7199	800/735-7199	Janet Lee	866/583-8734	IN/OUT	http://www.tpfg.com/
Rincon Pacific Mgmt	800/727-8878 949/369-0393	800/727-8878	Sally MacAllister	800/727-8878	IN/OUT	http://www.rinconpacific.com/
SEI Investments	800/734-1003	800/734-1003 ext. 2	John Kehoe Brad Williamson	610/676-1051 610/676-3695	OUT IN	http://www.seic.com/
USA Wealth Mgmt (acquired by PLP Advisors)	800/553-7526	800/553-7526	Ask for Customer Service	888/860-9560		N/A