## AMERICAN INVESTORS COMPANY DIRECT PARTICIPATION PROGRAM FACT SHEET

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OFFERING: ARCTRUST III 147
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**SPONSOR**: ARCTRUST Properties, Inc.

**OFFERING SIZE**: \$25 million (final offering tranche) MIN. INV.: \$50,000

GREENSHOE AMT.: none SUITABILITY: Accredited only

**SUITABLE FOR QUALIFIED PLANS: Yes** 

**INVESTMENT SUMMARY**: The REIT was formed in 2018 and has previously raised \$95 million. After recently pausing its fund-raising efforts to revalue the REIT's portfolio and re-price its shares, the REIT is now seeking to raise a final \$25 million with which it intends to continue its strategy of developing and selectively acquiring retail, single tenant net lease properties that are 100% leased to creditworthy tenants under long-term leases – a continuation of the strategy followed by ARCTRUST III's predecessor, ARCTRUST. The REIT will also cooperate with creditworthy companies or developers on build-to-suit transactions and may structure purchase-leaseback transactions with suitable companies and will also invest in a variety of PAVRs (preferred appreciation vehicles). The REIT intends to employ primarily fixed-rate leverage up to a maximum of 75% of aggregate portfolio value subject to such leverage being accretive to distributions.

**INVESTMENT OBJECTIVES**: (1) generate current dividends, a significant percentage of which will be partially tax sheltered; (2) equity buildup through mortgage amortization; (3) capital appreciation through development and careful portfolio acquisition of suitable properties; and (4) realization of gains upon property sale or refinancing.

**INVESTMENT PERFORMANCE EXPECTATIONS**: The REIT's revised offering price is \$10.47 and is based upon a recent valuation of the REIT's assets and liabilities. The REIT's current dividend is \$.55 per share or 5.25% on current NAV. The REIT's ultimate business plan is to go public, merge with a public REIT or liquidate the portfolio on or before 12/31/2026, subject to two one-year extension options. Target IRR (assuming a five to seven-year hold) is 10%.

**INVESTMENT RISKS**: 1. Traditional risks associated with the operation of real estate. 2. Credit risk of underlying tenants and lessees. 3. General economic risks. 4. Foreclosure risks associated with the use of leverage.

**TOTAL FRONT-END LOAD**: 9.5% + 2% acquisition fee (max) **EST. HOLDING PERIOD**: 5-7 years

NET \$ INTO ASSET(S): 90.5% before acquisition fee CASH DIST. FREQ.: quarterly

WORKING CAPITAL RESERVE: as necessary YRS. SPONSOR IN BUS.: 35 years

LIQUIDITY: annual share repurchase program subject to certain limitations; refer to page 70 of the PPM

**BACK-END SHARING ARRANGEMENT**: in addition to an asset management fee of 1.25% (on net REIT equity) and a 2% disposition fee (1/2 of which is payable only if the property is sold at a gain), operating cash flow and profits upon sale will be shared 70/30 subject to return of capital plus a 5.73% preferred return.

**OTHER COMMENTS**: ARC's first offering, ARC Corporate Realty Trust, went full-cycle and completed liquidation in 2008. The sponsor's second offering, ARCTRUST wrapped up its fundraising in 2018, is currently operating and continually evaluates asset sale opportunities and/or possible liquidity events. **An AIC acknowledgment is required in connection with sales of this offering, available at <a href="https://www.americaninvestorsco.com">www.americaninvestorsco.com</a>.** 

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