

LSY Inc. dba AMERICAN INVESTORS COMPANY  
VARIABLE ANNUITY/VARIABLE LIFE/FIXED PRODUCT LIST  
**(Insurance companies with whom AIC has an active selling agreement)**

Insurance Company	VA/ VL/ FXD	Dealer Services/ Underwriting	Prospectus & Sales Literature	Sales & Marketing Support	Phone #	In/ Out Whsr	Web Site
AIG - American Insurance Group (Corebridge Financial)	VA	888/502-2900	888/502-2900	Allison Dennis Strategic Accounts	346-240-6887	Acct Mgr	<a href="https://www.lifeandretirement.aig.com/">https://www.lifeandretirement.aig.com/</a> <a href="https://www.aig.com/individual">https://www.aig.com/individual</a>
Allstate Life Ins. Company	VA	See PRUDENTIAL Annuities					<a href="http://www.annuities.prudential.com/">http://www.annuities.prudential.com/</a>
Allianz Life	VA	800/542-5427	800/542-5427 opt. 3	Logan Kramer Andy Peters	763-765-5227 415-917-8002	IN OUT	<a href="http://www.allianzlife.com/">http://www.allianzlife.com/</a>
American Legacy (Lincoln Financial Group)	VA	800/443-8137	800/443-8137 opt. 5	Beth Pavlic John Hajny	484/583-6536 510/610-0236	IN OUT	<a href="http://www.americanlegacy.com/">http://www.americanlegacy.com/</a> <a href="http://www.lfg.com/">http://www.lfg.com/</a>
American National Insurance	VA	800/833-4360	800/833-4360	Marketing Dept	800/833-4360 opt.#3	IN	<a href="http://www.americannational.com/">http://www.americannational.com/</a>
American Skandia Life	VA	See PRUDENTIAL Annuities					<a href="http://www.annuities.prudential.com/">http://www.annuities.prudential.com/</a>
Ameritas (+IL Annuity)	VA/VL	800/745-6665	800/319-6903 800/634-8353	Eric Ojeda Andy Terry	402/467-7800 402/325-4136	IN OUT	<a href="http://www.ameritas.com/">http://www.ameritas.com/</a>
AXA Distributors (Equitable Retirement Solutions)	VA	800/789-7771	888/517-9900	Sales Desk	888/517-9900 opt. 1	MKTG	<a href="http://www.axa.com/">http://www.axa.com/</a>
CNA	VA/VL	312/822-5000	312/822-5000	ask for Sales Department	312/822-5000	MKTG	<a href="http://www.cna.com/">http://www.cna.com/</a>
Commonwealth (formerly Allmerica)	VA	800/533-7881	800/533-7881	n/a	800/533-7881	MKTG	<a href="http://www.commonwealth.com/">http://www.commonwealth.com/</a>
Dreyfus (BNY Mellon)	VA	800/346-8893	800/346-8893	Matthew Cunnane Bria Gilbert	212-908-2014 415/361-1456	IN OUT	<a href="https://im.bnymellon.com/us/en/individual/">https://im.bnymellon.com/us/en/individual/</a>
Genworth Financial	VA VL	800/521-8884 800/352-9910	800/554-6843	Sales Support	800/554-6843; follow prompt	MKTG	<a href="http://www.genworth.com/">http://www.genworth.com/</a>
Great West Financial - EMPOWER (frmr Canada Life)	VA	877/630-4015	877/630-4015	Sales Support	877/630-4015	MKTG	<a href="http://www.greatwest.com/">http://www.greatwest.com/</a>
Guardian Investor Services	VA	800/221-3253	800/650-6505 opt. 2	Sales Support	800/650-6505 opt. 2	MKTG	<a href="http://www.guardianonline.com/">http://www.guardianonline.com/</a> <a href="http://www.guardianlife.com/">http://www.guardianlife.com/</a>
ING Life Insurance & Annuity		Was Voya, now Venerable					<a href="http://www.venerable.com/">http://www.venerable.com/</a>
ING Reliastar		Was Voya, now Venerable					<a href="http://www.venerable.com/">http://www.venerable.com/</a>
ING Security Life of Denver		Was Voya, now Venerable					<a href="http://www.venerable.com/">http://www.venerable.com/</a>
Integrity Life Insurance W&S Financial Group Distributors	VA	800/900-6460 800/285-2858	800/900-6460 opt. 2	Marketing Dept.	800/900-6460, opt. 2	MKTG	<a href="http://www.wsfinancialpartners.com/">http://www.wsfinancialpartners.com/</a>
Jackson National Life	FX/VA	800/766-4683	800/711-5653	Mawukle Yevuah (FX) Matt Nelson (VA)	800/711-5653 x52772 (FX) 800/711-5653 x52747 (VA)	IN IN	<a href="http://www.jackson.com/">http://www.jackson.com/</a>
Jefferson National Life	VA	866/667-0564	866/667-0561	Marketing Dept.	866/667-0561	MKTG	
		acquired by Nationwide, see Nationwide					
Jefferson Pilot Life	VA	See Lincoln Financial					

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John Hancock Life (only VL now)	VA	800/824-0335	800/224-3687	Marketing Support VA	800/224-3687	Support	<a href="http://www.jhannuities.com/">http://www.jhannuities.com/</a>
LifeUSA (Income Builders)	FXD	See Allianz Life					<a href="http://www.allianzlife.com/">http://www.allianzlife.com/</a>
Lincoln Financial - Access Allstate	AA	800/525-9287	800/865-5237	Sales Support Team	877/323-6954	MKTG	<a href="https://www.accessallstate.com/anon/login.aspx">https://www.accessallstate.com/anon/login.aspx</a>
Lincoln Financial Group/ American Legacy	VA/VL	800/443-8137 877/275-5462	877/275-5462	Brett Edmund John Hajny	484/583-6536 925/935-2701	IN OUT	<a href="http://www.lfg.com/">http://www.lfg.com/</a> <a href="http://www.americanlegacy.com/">http://www.americanlegacy.com/</a>
Mass Mutual Life (Oppenheimer Life Trust/Panorama Premier)	VA	800/262-1626	800/272-2216	Marketing Sales Support	800/262-1626	MKTG	<a href="http://www.massmutual.com/">http://www.massmutual.com/</a>
MetLife Insurance Company (Acquired by Brighthouse Life Insurance Company)	VA	800/848-3854	800/848-3854	Marketing Sales Support	800/848-3854 opt. 1	MKTG	<a href="http://www.metlifeinvestors.com/">http://www.metlifeinvestors.com/</a>
Midland National Life	VA	877/586-0244	800-843-3316 ask either for contracts or marketing				<a href="http://www.mnlife.com/">http://www.mnlife.com/</a>
Minnesota Life A Securian Company	VA	800/362-3141	800/362-3141 opt. 1, x58279	Marketing Dept.	800/362-3141, opt. 1, x58279	MKTG	<a href="http://www.minnesotalife.com/">http://www.minnesotalife.com/</a> <a href="http://www.securian.com/">http://www.securian.com/</a>
Monumental Life (Transamerica)	VA	Name change to Transamerica Premier Life Insurance Co. See Transamerica					<a href="https://premier.transamerica.com/">https://premier.transamerica.com/</a>
Mutual of Omaha	VA	800/775-6000	800/693-6083	Marketing Dept.	800/693-6083	MKTG	<a href="http://www.mutualofomaha.com/">http://www.mutualofomaha.com/</a>
Nationwide Financial Fx Indx	VA	800/848-6331 866/667-0564	800/321-6064	Sales/Marketing	800/321-6064	MKTG	<a href="http://www.nationwidefinancial.com/">http://www.nationwidefinancial.com/</a> <a href="http://www.nationwide.com/">http://www.nationwide.com/</a>
Nationwide Provident (formerly Provident Mutual Life)	VA	800/523-4681 follow prompt	877-223-0795	Marketing Dept.	877-223-0795	MKTG	n/a
New York Annuities & Mainstay Investments	VA	888/474-7725	800/225-5694	Marketing Dept.	888/474-7725 follow prompt & option	MKTG	<a href="http://www.newyorklife.com/">http://www.newyorklife.com/</a>
Ohio National Life	VA	Selling Agreement Terminated as of 9/21/18					
One America (AUL - American United Life)	VA	877/446-4285 877/285-3863	877/446-4285	Marketing Dept.	877/446-4285	MKTG	<a href="https://www.oneamerica.com/">https://www.oneamerica.com/</a>
Pacific Life -VL	VL	800/800-7681 follow prompt	800/800-7681	Marketing Dept.	800/800-7681	IN/OUT	<a href="http://www.lifeline.pacificlife.com/">http://www.lifeline.pacificlife.com/</a> <a href="https://www.pacificlife.com/home/products/annuities.html">https://www.pacificlife.com/home/products/annuities.html</a>
People's Benefit Life		See Transamerica					
Phoenix Life (now NASSU)	VA/VL	800/892-4885	800/892-4885	Marketing Dept.	800/243-4361	MKTG	<a href="https://www.phoenix.nsre.com/">https://www.phoenix.nsre.com/</a>
Physicians Life	FXD	800/720-2891	877/500-7542	Marketing Dept.	877/500-7542 follow prompt	MKTG	<a href="http://www.physiciansmutual.com/">http://www.physiciansmutual.com/</a>
The Principal Financial Group	VA/VL	800/247-9988 800/986-3343	800/247-9988	Marketing Dept.	877-223-0795	MKTG	<a href="http://www.principal.com/">http://www.principal.com/</a>
Prudential Annuities	VA	800/628-6039	800/628-6039	Sales Support	800/628-6039 opt. 2, 2	MKTG	<a href="http://www.annuities.prudential.com/">http://www.annuities.prudential.com/</a>
Security Benefit	VA	800/888-2461	800/888-2461	Marketing Dept.	800/888-2461, opt. 2, 5	MKTG	<a href="http://www.securitybenefit.com/">http://www.securitybenefit.com/</a>

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			opt. 2, 3				
<b>The Standard</b>	VA	888/937-4783	800/378-4578	Sales & Service Center (SF Office)	800/801-5092	MKTG	<a href="http://www.standard.com/">http://www.standard.com/</a>
<b>Symetra</b>	VA/VL	800/426-7355	800/706-0700 opt. 1	Marketing Dept.	800/706-0700 opt. 1	MKTG	<a href="http://www.symetra.com/">http://www.symetra.com/</a>
<b>SunAmerica Life &amp; VA</b> (former AIG, now Corebridge Financial))	VA	800/445-7862	888/502-2900	Marketing Dept.	888/502-2900	MKTG	<a href="https://www.corebridgefinancial.com/">https://www.corebridgefinancial.com/</a>
<b>Talcott Resolution</b> (Frmr the Hartford)	VA VL	877/372-2935	800/862-7155	Marketing Dept.	800/862-7155	MKTG	<a href="https://www.talcottresolution.com/">https://www.talcottresolution.com/</a>
<b>Transamerica</b>	VA	866/835-8866 800/797-2643	800/851-7555 opt. 1	Marketing Dept.	800/851-7555 follow prompts	MKTG	<a href="http://www.transamerica.com/">http://www.transamerica.com/</a>
<b>United Investors Life</b> (Now Protective)	VA/VL	800/288-2722	800/288-2722	Agent support	800/288-2722 opt. 3	MKTG	<a href="https://www.protective.com/">https://www.protective.com/</a>
<b>Voya Financial -</b> Now Venerable	VA	800/366-0066	800/366-0066	Marketing Dept.	800/366-0066	MKTG	<a href="http://www.venerable.com/">http://www.venerable.com/</a>
Voya Financial	FXD	800/369-5301	800/369-5301	Marketing Dept.	800/369-5301	MKTG	<a href="http://www.voya.com/">http://www.voya.com/</a>
<b>Western Reserve Life</b> (now with Transamerica Premier Life Ins.)	VA/VL	800/443-9975	800/443-9975	Marketing Dept.	800/443-9975, opt. 3	MKTG	<a href="https://tlc.transamerica.com/portal/public/tlc">https://tlc.transamerica.com/portal/public/tlc</a>